

Jim Fipp

Partner

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Jim's unique background allows him to provide his clients with top-tier legal analysis and advice at an exceptional value.

Jim's Core Practices

Mergers + Acquisitions | Organization + General Corporate | Financing + Capital Markets

Jim advises clients on a broad range of business and corporate matters, with a focus on mergers and acquisitions. He simplifies complex legal issues so his clients can focus on running their businesses.

Mergers + Acquisitions

Jim represents private companies, public companies, fund-less sponsors, business owners, private equity clients, and individuals in auction processes and proprietary deals on both buy-side and sell-side transactions. He works on deals ranging in value from hundreds of thousands of dollars to billions of dollars, with experience across a wide range of industries, including manufacturing, distribution, oil and gas, mining, construction, technology, software, media and entertainment, marketing services, healthcare, food and beverage, consumer packaged goods, and marine transportation.

Organization + General Corporate

When clients are launching a new venture, Jim guides them through the choice-of-entity decision and handles the subsequent formation work, drafting bylaws, shareholder agreements, and operating agreements tailored to how the business will run. As those companies grow, he stays on as a resource for the corporate matters that come up along the way, from structuring equity compensation programs (profits interests, stock options, phantom equity) to negotiating the commercial contracts that keep the business moving, including master services agreements, independent contractor agreements, and data licensing arrangements.

Financing + Capital Markets

Jim represents both sides of the investment table: companies raising money and the angel and venture capital investors putting it in. His work spans the typical tools founders and investors use to get a deal done, including convertible debt, SAFEs, and preferred and common stock financings.

Relevant Work Experience



Prior to joining BHGR, Jim spent eight years in private practice at the international law firm of Hogan Lovells US LLP, where he represented clients in a wide range of corporate and transactional matters. While at Hogan Lovells, Jim was seconded to WhiteWave Foods Company for a year as senior mergers and acquisitions counsel, collaborating with WhiteWave's executive team to advance its vision through strategic acquisitions.

Before going to law school, Jim worked for Cargill, Inc., a leading agriculture company. At Cargill, he directed business operations for various districts within the Animal Nutrition Division. This experience proved invaluable for understanding the issues private and public companies face in running their daily operations, engaging in commercial transactions, and strategic planning for the future.

More About Jim

Jim utilizes his business and financial experience in his leadership role as a member of BHGR's Management Committee.

Education

J.D., University of Wyoming College of Law

In law school, Jim served as the articles editor of the University of Wyoming Law Review and graduated in the top 10% of his class (Order of the Coif). He also interned with the Honorable Alan B. Johnson of the U.S. District Court for the District of Wyoming.

B.S., California Polytechnic State University

Jim played for the Mustangs on the lacrosse team.

Admissions

- Colorado
- Wyoming
- U.S. District Court, District of Wyoming

Related Practices

- Corporate
- Mergers + Acquisitions

Associations

Association for Corporate Growth

Honors + Awards

Jim has been selected to the Super Lawyers Rising Star List (2015-2019), an honor conferred upon only 2.5% of Colorado lawyers.

Out + About

Outside of the office, Jim likes spending time with his wife, chasing after his four young children, and volunteering with his children's school community. He is also an avid outdoorsperson who enjoys big game hunting, fly fishing, and being in the mountains.